



3X6 Matrix Strategies and Questions

Strategy #1

Create bridges and growth relationships to your team members.

Targeted Questions

- Are there any other areas that you would like to learn more?
- Is there anyone in the company you'd be interested in learning more?

Strategy #2

Define how every team member would like to be led.

Targeted Questions

- What holds you back from reaching your maximum potential?
- Any additional material that would help you excel at your work?

Strategy #3

Always align growth expectations.

Targeted Questions

- How is progress recognised for you?
- What does reward mean for you?